

Seasonal Variations in the Grass Valley Area

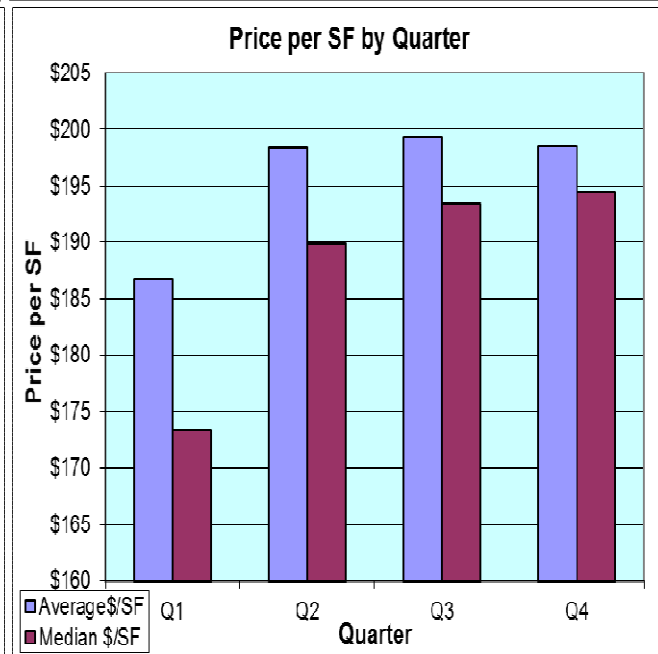
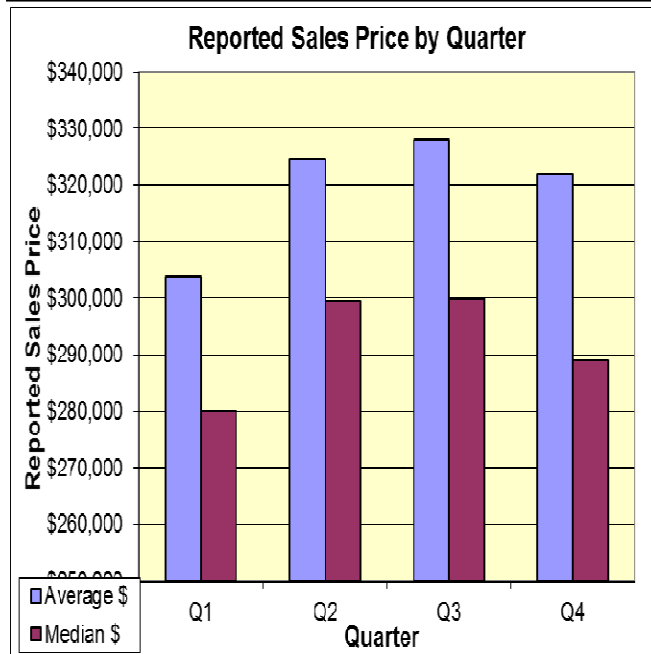
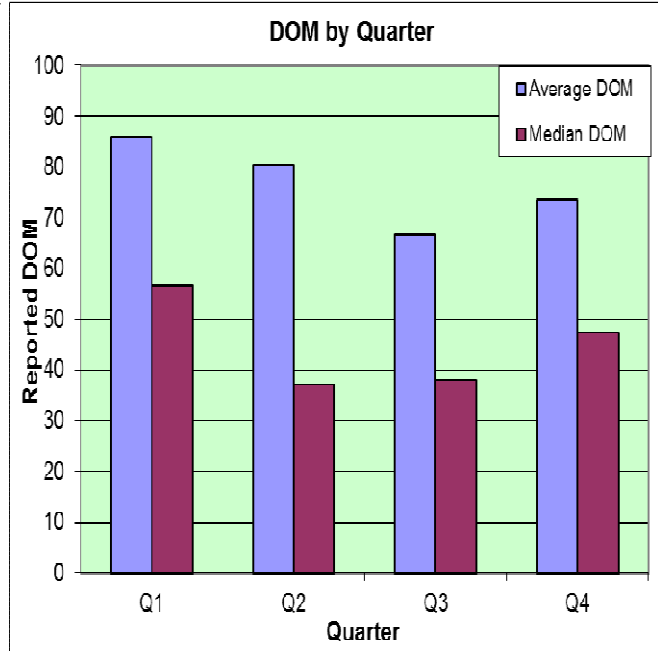
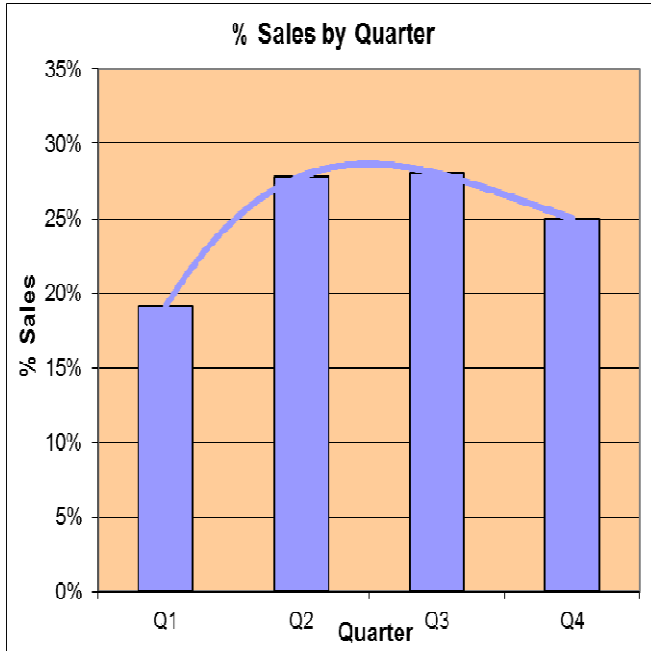
Here we stack 14 years of homes sales in the Grass Valley area and sort them by quarters. 01/14/2015

Quarter 1 is January 1 through March 31: Fewest sales, lowest prices and longest DOM.

Quarter 2 is April 1 through June 30: Second highest prices.

Quarter 3 is July 1 through September 30: Largest number of sales, fewest DOM, highest \$/SF.

Quarter 4 is October 1 through December 31: Smallest homes are sold.



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